

**BROOME COUNTY INDUSTRIAL DEVELOPMENT AGENCY**  
60 Hawley Street  
Binghamton, New York 13901  
Friday, February 8, 2008, 12:00 p.m.

**SYNOPSIS OF MEETING**

- PRESENT:** G. Akel, P. Hankin, E. Burns, B. Fiala, J. Rounds, W. Tastle and S. Herz
- ABSENT:** V. Pasquale
- GUESTS:** Mark Whalen (Chairman, Broome County Legislature), Scott G. Stringer (Local #3 Bricklayers), Chuck Hemenway (Council Rep., Carpenters Local 281), Mike Hanbury (Legislative Assistant, Broome County)
- COUNSEL:** Joseph Meagher
- STAFF:** R. D'Attilio, T. Gray, P. Doyle, and S. Reding
- PRESIDING:** George Akel, Chairman

**ITEM # 1. APPROVE MINUTES, January 11, 2008 Meeting:** Chairman Akel called the meeting to order at 12:00 p.m. requesting a motion to approve the minutes of the January 11, 2008 Meeting of the Board of Directors.

**MOTION:** On a MOTION by Ms. Fiala, seconded by Mr. Tastle the MOTION CARRIED UNANIMOUSLY.

**ITEM # 2. PUBLIC COMMENT:** None

**MOTION:** No motion necessary.

**ITEM # 3. EXECUTIVE DIRECTOR'S REPORT:** **Updates** – The Agency's January and February financial statements will be available for the March Board Meeting. Mr. D'Attilio said that the Emerson project has received final approval from the City of Binghamton Planning Board. Approval had been delayed in order to get a storm water prevention plan in place for the site. Mr. D'Attilio discussed the need to come to an agreement regarding funding for the Dick's Champion's Tour in 2008. The Agency has agreed to provide \$50,000 per year for 2008 and 2009. The AHL All-Star Event on January 27<sup>th</sup> and 28<sup>th</sup> was a success. Ads produced by the Agency were shown on two consecutive nights on major cable channels in the United States and Canada. Mr. D'Attilio mentioned that as an expression of thanks to the Board of Directors, Tom Mitchell of the Binghamton Senators has extended an invitation for Board Members to attend a Binghamton Senators game as guests. Mr. D'Attilio mentioned that discussions regarding the potential purchase of 159 Carlin Rd are ongoing. The Agency has been asked by Leonard Hilldale of Beds 4 Kids for space in the Business Growth Center in the Broome Corporate Park in Conklin to store beds that have been donated to his non-profit agency. Beds 4 Kids provides beds and mattresses to under privileged families throughout the area. Mr. D'Attilio then discussed the potential of a tech transfer center at the Huron Facility on Hayes Rd. The project would allow Binghamton University technology projects to be further developed outside the BU campus. Mr. D'Attilio said that despite the Agency's efforts, Camco has decided to locate to Pennsylvania. Discussions on the acquisition of the former school building for a community center in Deposit are ongoing. Mr. D'Attilio also informed the Board that Millennium Pipeline will begin boring beneath rivers and roads in preparation for further development over the next couple of weeks.

**ITEM # 4. EXECUTIVE SESSION:** Chairman Akel requested a motion that the Board convene to executive session to discuss confidential plans of certain agency clients, prospects, projects and personnel matters.

**MOTION:** To convene to executive session. On a MOTION by Mr. Herz, seconded by Mr. Burns, the MOTION CARRIED UNANIMOUSLY.

**ITEM # 5. RESUMPTION OF PUBLIC SESSION:** Chairman Akel requests a motion to reconvene into Public Session.

**MOTION:** To reconvene back to Public Session. On a MOTION by Mr. Hankin, seconded by Mr. Rounds, the MOTION CARRIED UNANIMOUSLY.

**ITEM # 6. MOTION TO APPROVE A REVISED \$300,000 STEED LOAN FUND REQUEST FROM RAMP INDUSTRIES, INC., TO ASSIST IT WITH PERMANENT WORKING CAPITAL FOR USE AT ITS FACILITY ON ONE FLORAL AVENUE IN BINGHAMTON, NEW YORK:** Discussion moved to Executive Session.

**MOTION:** On a MOTION by Mr. Hankin, seconded by Mr. Herz, the MOTION CARRIED UNANIMOUSLY.

**ITEM # 7. A \$300,000 LOAN REQUEST FROM MODERN MARKETING CONCEPTS, INC., FROM THE STEED LOAN FUND TO ASSIST IT IN THE ACQUISITION OF FURNITURE, FIXTURES AND EQUIPMENT FOR USE AT ITS FACILITY AT 29 INDUSTRIAL PARK DRIVE, KIRKWOOD, NEW YORK:** Discussion moved to Executive Session.

**MOTION:** On a MOTION by Ms. Fiala, seconded by Mr. Hankin, the MOTION CARRIED UNANIMOUSLY.

**ITEM # 8. APPROVAL OF THE RECOMMENDATION BY THE ADVISORY LOAN COMMITTEE FOR THOMAS E. GILLSON TO BE APPOINTED TO THE ALC:** Mr. Gray presented to the Board a request for approval of the appointment of Mr. Thomas Gillson to the ALC.

**MOTION:** On a MOTION by Mr. Herz, seconded by Mr. Burns, the MOTION CARRIED UNANIMOUSLY

**OLD BUSINESS:** None was discussed at this time.

**MOTION:** No motion necessary.

**ITEM # 9. ADJOURNMENT:** Chairman Akel requested a motion for adjournment.

**MOTION:** On a MOTION by Mr. Rounds seconded by Mr. Herz, the meeting was adjourned, and the MOTION CARRIED UNANIMOUSLY.

The next scheduled Board Meeting of the BCIDA Board of Directors is March 14<sup>th</sup>, 2008 at 12:00 p.m., at 60 Hawley Street, 6<sup>th</sup> Floor, Large Legislative Conference Room, Binghamton, NY.